

On-site Revenue Assurance Training for Carriers

cost-effective, intensive, training for your team

In-house/on-site training is a great value for your money and an effective way to develop the skills of your employees, build team identity, and promote the practice of revenue assurance within your organization.

- Create a common shared vision of revenue assurance for your management, finance, and operational control teams
- Provide your team with a consistent vocabulary and approach to their revenue assurance efforts
- Align operational managers with revenue assurance objectives
- Equip your financial management and internal audit teams with the tools to drive revenue assurance activities across the organization

Coordinate your overall revenue assurance efforts

- **CFO and Financial Heads** - gain insight and overview of how to best position and manage RA within your organization. Set goals and KPIs for RA efforts
- **Internal Audit** - learn how RA can support and enhance internal audit activities
- **IT** - understand what is needed to provide system support for RA
- **Operation Managers** - appreciate how RA can to improve operational effectiveness
- **RA Team** - understand how RA fits in the overall organization and how to build consensus, accountability and focus

Results

- Your team will take away the tools and technique to become more effective RA professionals
- Your team will be better positioned to champion RA in your organization
- You will gain departmental recognition effectively and affordably

On-site Training Drives Organizational Change

- Create positive change on an organizational level
- Gain organizational buy-in
- Achieve team building and knowledge transfer
- Create a platform for the discussion and setting of policy
- Build excitement and momentum for revenue assurance

Special Benefits

- Training customized to your organizational requirements
- Extremely cost effective - low cost per student
- Location convenience and flexibility – you decide when, where, and how

I've been waiting for a comprehensive course that can provide avenue/means to assess/evaluate our Revenue Assurance functions and performance in line with best practices, standards and benchmarking with others. The three day "Revenue Assurance Managers for Telecommunication" course, organized by GRAPA, has given me deep insight and stronger appreciation of assessing ourselves. Even more important is the confidence in mobilizing the Revenue Assurance functions in Telekom Malaysia to greater height in reference to standard practices. It's a comprehensive course that's recommended for all RA practitioners and organization senior management.

— Anwar Abdul Jalil
General Manager, Revenue Assurance, Malaysia